

PRESS RELEASE

INTL FCStone Ltd., Precious Metals Implements Integral BankFX to Access Better Liquidity and Manage High Volumes

BankFX supports growth of INTL FCStone Ltd Precious Metals Desk

PALO ALTO (November 7, 2018) – INTL FCStone Ltd., Precious Metals (INTL) announced today that its integration of [Integral BankFX™](#) has enabled them to access new liquidity sources and double their trading volumes over the past year and a half.

INTL needed a solution for their precious metals client base which would allow them to improve flexibility, price more competitively and achieve their intended growth. Their prior offering only provided one price feed into their platform, resulting in sub-optimal pricing.

INTL worked in close collaboration with Integral to design and deliver a bespoke solution that supported their demands to serve their existing customers and add new business. This approach provided them with the capability to distribute prices both internally and externally. Also, by using Integral Yield Manager™, a complete risk management system that manages and monitors the risk and yield, INTL has been able to capture smaller trades for even larger financial returns, which otherwise would not be viable.

“Our trading teams are able to handle a very large trading volume with minimal headcount and virtually no risk of human error,” Edward Barron, Head of Precious Metals Sales Europe, INTL FCStone Ltd said. “Integral BankFX increased our access to multiple sources of liquidity and has allowed us to add value for our customers even in subdued markets. Because BankFX is a cloud-based solution, we can now scale as needed, all without data and hardware costs.”

Matthew Avery, Head of EMEA Sales at Integral, added, “With BankFX, we provided INTL FCStone Ltd., Precious Metals with a full-service solution for all their precious metal trading needs. This proves the extent to which the right technology can enable a business to reach their full potential and demonstrates our abilities as a trusted provider of bespoke technology solutions.”

About INTL FCStone Ltd

INTL FCStone Ltd ("IFL") is a wholly owned subsidiary of INTL FCStone Inc. ("INTL"). IFL is registered in England and Wales (5616586). IFL is authorised & regulated by the Financial Conduct Authority [FRN 446717]. INTL FCStone Inc., through its subsidiaries, is a leading provider of financial-services execution, risk management, market intelligence, and post-trade services across asset classes and markets around the world.

Serving more than 20,000 customers in 130 countries on five continents, the company provides products and services across five market segments: commercial hedging, global payments, securities, physical commodities, and clearing and execution services. Our customers include the producers, processors and end users of virtually every major traded commodity, as well as asset managers, introducing broker-dealers, insurance companies, brokers, institutional and retail investors, commercial and investment banks, and governmental, non-governmental and charitable



organizations. A Fortune 500 company headquartered in New York City, the company is listed on the Nasdaq under the ticker symbol "INTL".

Further information on INTL FCStone is available at www.intlfcstone.com.

About Integral

Integral is a financial technology company that helps its customers - banks, brokers, and asset managers - outperform their competition in the foreign exchange market through innovative solutions for workflow management and advanced execution. This powerful cloud-based platform is the industry's only answer for FX institutions that want to design and deliver complete solutions tailored to their businesses. Integral's modern approach of addressing the entire FX lifecycle with an intelligent platform allows its customers to achieve the lowest transaction costs, greatest operational efficiency, and highest yield. Founded in 1993, Integral maintains development, support, and sales offices in Palo Alto, New York, London, Tokyo, Singapore and Bangalore.

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Additional information is available at <https://www.integral.com>

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